



GrillaTech

Discover

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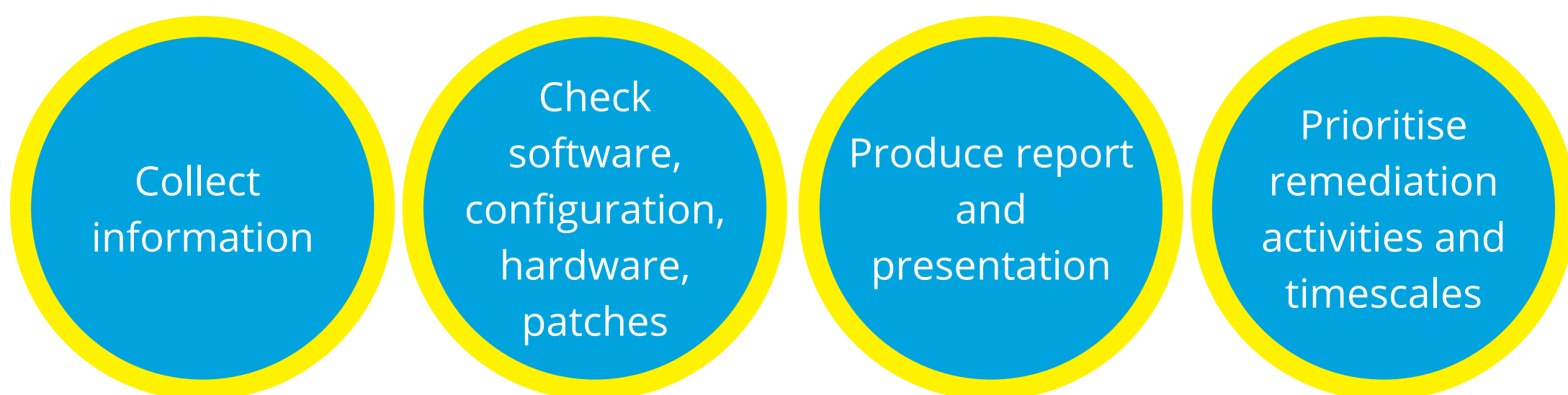


Change is constant in IT, so outsourcing can help to make your services and solutions sustainable. Identifying areas that benefit from services can improve your company efficiency and fuel your growth.

Getting the best from existing infrastructure is the starting point for your clients to improve, evolve, and grow. Our discovery process is a quick and convenient way of identifying whether your customers have any configuration or security issues on their systems. You can ensure your customers get the most from solutions they already have, identify new opportunities, and increase customer satisfaction and retention.

We are focused on making our channel partners look good. Check out <https://grillatech.com> to see how we can help to build success with you.

Our teams work with the client to collect all relevant information from devices and check against hardware, software, configuration, and patches to produce a comprehensive report and presentation for you.



After presentation we can work with you to prioritise any remediation work to optimise the devices and ensure that they are operating as expected. This can be for peace of mind or in preparation for monitoring availability and future performance.

Our discovery process offers greater efficiency and reduced risk for your business. We can also support you through the next stages of optimisation, monitoring and maintenance as needed and based on your current technical capabilities.

<https://grillatech.com>



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Easy positioning:

The discovery service is an easy proposition to attach with sales and service options. We ensure that devices are up to date and running the correct software and patches. When attached to optimise, your client can be sure that they are making the most of their investment.

Simple pricing:

Discovery pricing is based on days used or per device and includes report and overview presentation.

Comprehensive coverage:

The discover service is available for major vendor manufacturers and across multiple devices. If you have devices from different vendors, we have experts that can cover all of your needs.

Quick quotation:

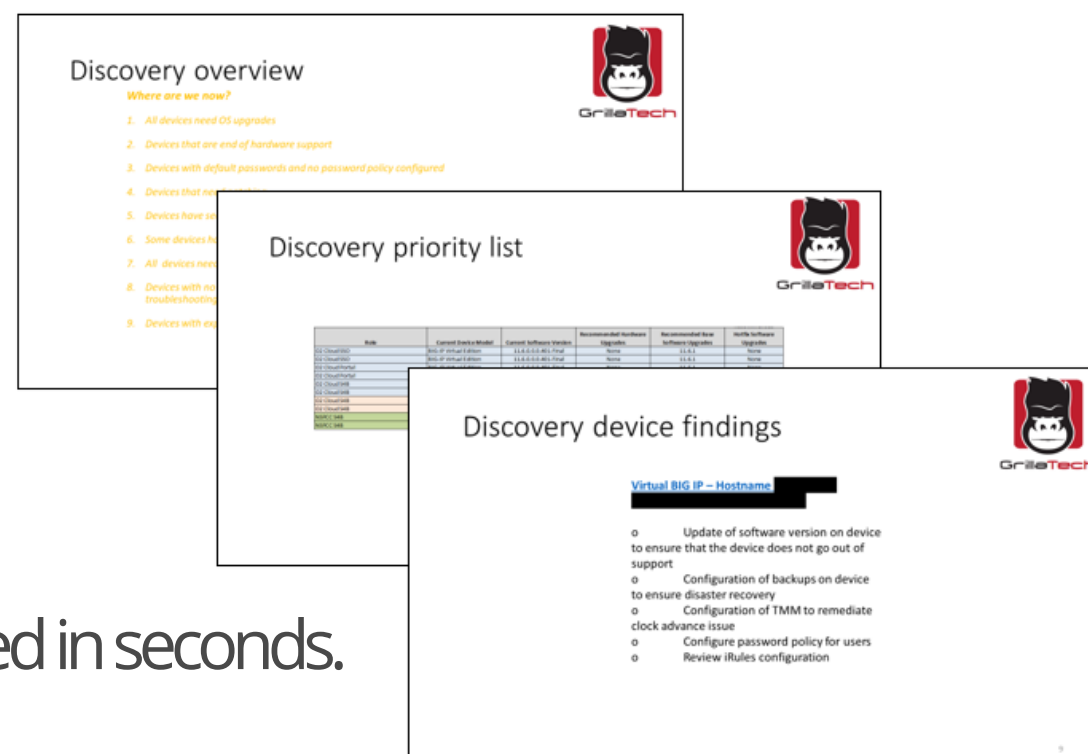
Using the simple quotation tool, a multi-device proposal can be provided in seconds.

Add-ons:

Discover is part of a process that you can supply to your customer or can be fitted into your customer capabilities.

Optimise can correct any issues found in discovery and apply any new patches, configurations, and updates. Our

Monitor service will ensure that the devices stay running and available and notify you of any issues and **Maintain** offers tickets and ad-hoc requirements to keep devices up to date and running as expected. All the services can be flexible and used across devices, sites, or companies.



Discovery process ensures that devices are running correctly, as expected and up to date.

Optimise process ensures that any gaps found in discovery are addressed and resolved.

Monitor provides constant monitoring of device health and service.

Maintain provides service options to update, upgrade and provide general maintenance for devices.

See how Grillatech is working with our partners to develop a sustainable footprint, and support our customers and suppliers to reach the same goal.



<https://grillatech.com>

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consultancy@grillatech.com
for projects and consultant desk team

finance@grillatech.com
for invoices and payments team