



# GrillaTech

## Optimise

GrillaTech



Change is constant in IT, so outsourcing can help to make your services and solutions sustainable. Identifying areas that benefit from services can improve your company efficiency and fuel your growth.

Getting the best from existing infrastructure is the starting point for your clients to improve, evolve, and grow. Our optimise process is a follow-on to the discovery process and is a quick and convenient way of ensuring your customers have updated any configuration or security issues on their systems. You can ensure your customers get the most from solutions they already have, identify new opportunities, and increase customer satisfaction and retention.

We are focused on making our channel partners look good. Check out <https://grillatech.com> to see how we can help to build success with you.

Our teams work with the client to prioritise any remediation actions found in discovery and update hardware, software, configuration, and patches to optimise performance and stability of devices in preparation for ongoing monitoring.



After remediation work has taken place to optimise the devices we can onboard and provide monitoring availability and future performance.

Our optimise process offers greater efficiency and reduced risk for your business by using certified consultants working on your behalf. We can also support you through the initial stages of discovery and subsequent stages of monitoring and maintenance as needed and based on your current technical capabilities.

<https://grillatech.com>



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### Easy positioning:

The optimise service is an easy proposition to attach with sales and service options. After checking device health through discovery, we can help with any activities to ensure that devices are up to date and running the correct software and patches.

### Simple pricing:

Optimise pricing is based on days used or per device and can be included in a monthly operation cost. The price can be easily incorporated into a proposal and reviewed as needed.

### Comprehensive coverage:

The optimise service is available for major vendor manufacturers and across multiple devices. If you have devices from different vendors, we have experts that can cover all your needs.

### Quick quotation:

Using the simple quotation tool, a multi-device proposal can be provided in seconds.

### Add-ons:

**Optimise** is part of a process that you can supply to your customer or can be fitted into your customer capabilities. **Discover** can highlight any issues in devices and identify any new patches, configurations, and updates required. Our **Monitor** service will ensure that the devices stay running and available and notify you of any issues and **Maintain** offers tickets and ad-hoc requirements to keep devices up to date and running as expected. All the services can be flexible and used across devices, sites, or companies.

Service Level	Time Coverage	Bundle
NOC Discovery Bundle	24h/7d	2
Including:		
Discover	YES	
Optimise	YES	
Monitor	YES	
Maintain	NO	
Term Length		
	Years	3
	Qty	Price
Onboarding	1	
small firewall appliance	0	
firewall appliance	0	
virtual firewall	0	
Security appliance (IPS, IDS, web/mail gw, ecc.)	0	
Network appliance (load balancer, traffic shaper, wlc, ecc.)	0	
Router	0	
Core/distribution network device (modular network switch, ecc.)	0	
Access network switch (fixed hw form factor)	0	
Wifi access point unmanaged (min 5 devices)	0	
Wifi access point managed (connected to wifi controller) (min 5 devices)	0	
Hypervisor host (Esxi Vmware, Hyper-V, ecc.)	0	
virtual machine	0	
server appliance	0	
Storage / Nas devices	0	
<b>Total devices</b>	<b>0</b>	

**Discovery** process ensures that devices are running correctly, as expected and up to date.

**Optimise** process ensures that any gaps found in discovery are addressed and resolved.

**Monitor** provides constant monitoring of device health and service.

**Maintain** provides service options to update, upgrade and provide general maintenance for devices.

See how Grillatech is working with our partners to develop a sustainable footprint, and support our customers and suppliers to reach the same goal.



<https://grillatech.com>

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